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#### **GLOBAL X ETFs RESEARCH**

# Whither China, and Thematic Implications



The Fed might not be the most important game in town for the global financial markets these days. The Al revolution and coming U.S. elections will stay in the headlines, but in my view, China may take top billing. China's economy is slowing, the real estate sector is under pressure, and diplomatic connections with the West are tenuous. Once thought of as indispensable to the global economy, COVID-19 revealed cracks in the foundation of China's current Communist-Capitalist system. China will remain a global juggernaut, but the future has grown more opaque and the central government faces difficult choices. Investors should consider potential spillover effects of a weakened China both in economics and international politics. No matter which path China chooses, the thematic story may well remain the same.

### **Key Takeaways**

- Predictions of China's "inevitable" surpassing of the United States as the world's foremost economic power rested on a series of assumptions that required everything to go right. Data suggest that China's economic growth miracle may be ending.
- China's exports have been declining and the government has been slow to develop a consumer economy strong enough to offset the trade slowdown. This scenario may push China's leadership to be more aggressive either with domestic stimulus, the international agenda, or both.
- China could chart a competitive or cooperative course, but many themes like Robotics, Al, Cleantech, and Infrastructure remain pertinent in either case. A contrarian theme such as China or U.S. Consumer Discretionary could also be interesting.

### Getting Lost on the Way to the New Global Order

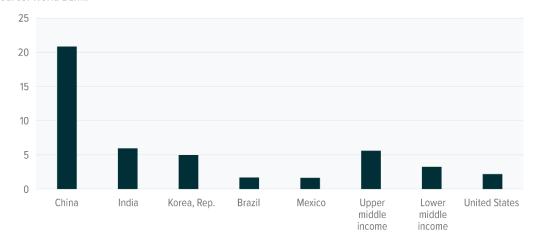
China has been perhaps the biggest beneficiary of the U.S. and western-led trading system established after World War II, and the last 30 years is proof. The chart below shows that China's economic wealth, measured by GDP per capita growth, grew by leaps and bounds over every other major emerging market.<sup>2</sup> Despite this success, some believe China is increasingly interested in revising the current global order.3





# **GDP PER CAPITA GROWTH, 1990-2022**

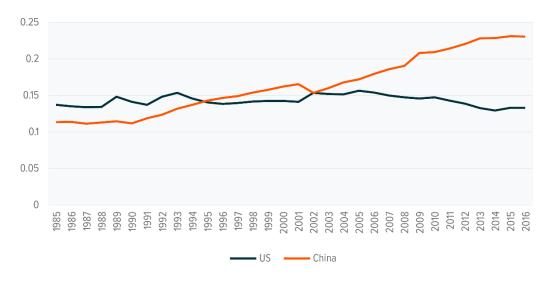
Source: World Bank.



For years, experts estimated when China would overtake the U.S. economy. On a pure GDP basis, the U.S. is expected to remain the world's largest economy for the foreseeable future, but adjusted for purchasing power parity, China is supposed to jump ahead in the next few years.<sup>4</sup> Another metric that political scientists consider is national capabilities based on variables like defense spending, population, and access to raw materials.<sup>5</sup> According to the National Capabilities Index below, China caught up to the U.S. in the early 2000s, though some might disagree with this methodology of assessing capabilities given modern defense technology.

### NATIONAL CAPABILITY INDEX

Source: Correlates of War NMC Data.



The problem with forecasts of China's inevitable economic and military supremacy was that many of them assumed that everything would go right for China (and possibly wrong for the U.S.). The assumption seemed fair given China's remarkable economic growth, including the rise of a vibrant manufacturing sector, the critical role as an exporter, and some astute foreign policy management. At the moment, though, one would be hard pressed to suggest that everything is going right for China.<sup>6</sup>





Centrally managing a rapidly growing economy with over a billion people is remarkably complex. COVID-19 and the aftermath brought the challenges of managing such a massive system to light. China remains the second largest economy in the world and a leading global political power, but the once seemingly "inevitable" economic and power transition may be worth revisiting.<sup>7</sup>

### Where for Art Thou China

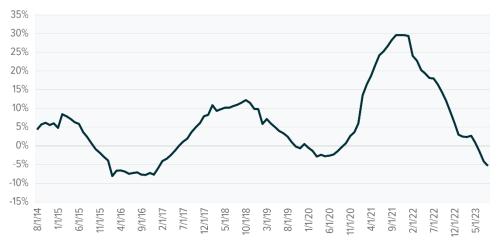
With U.S. relations deteriorating on several policy fronts, China made a series of diplomatic decisions that could be described as isolationist in recent months. President Xi sat out September's G20 Summit in India, and as of yet Xi has not committed to attending the highly anticipated Asia-Pacific Economic Cooperation (APEC) meeting in California set for November.<sup>8</sup>

Beyond the isolationist signals, the lack of attendance does not instill confidence in China's current state of economic affairs. China's post-Covid reopening was met with anticipation and investor interest, but quickly fizzled.<sup>9</sup> The reopening was partial, at best, and executed hastily. The economy struggled to get going, and China found that after almost two years of lockdown, global supply chains had shifted to account for lower Chinese output.<sup>10</sup>

The chart below shows that the drop in export growth in recent months as the largest move in a decade. Whether the drop is a product of the sluggish reopening, the reorganization of supply chains to reduce concentration risk, a concerted policy of economic isolationism, or some combination of the three, the fact is that the economic impact of the drop is meaningful. Economic growth slowed and the government took some basic steps like reducing short selling and margin requirements in an effort to at least sure up financial markets. Historically, the stabilizing effects of such measures are short-lived. The government also took steps towards lowering borrowing standards and transaction costs to bolster the slowing real estate sector.

### CHINA EXPORTS YOY SEE STEEP DECLINE

Source: Bloomberg of 9/27/23.



While many investors continue to wait on some type of massive government stimulus, long-term structural shifts may be required if China is to revive its historic growth trajectory. Should exports decline in a vacuum, economic growth will decline as well, unless China can stimulate new sources of demand.

Domestic consumption is likely critical in meeting the shortfall. The rise in GDP per capita fueled the growth of China's middle class and household consumption, but China has struggled to generate a consumer-led economy. Household consumption is higher today than in generations past, but savings





rates are high.<sup>13</sup> Consumers lean cautious. China is technically a socialist country led by the Communist Party, but provision of social safety nets are limited. China recently took steps to expand some social safety programs, but the changes offer only a modest reprieve for some citizens.

Consumer-oriented sectors ebb and flow along with the consumer in China, as the chart illustrates. Sectors tied to the consumer such as Consumer Discretionary, Staples, and Communications Services have been more volatile in slow growth periods than state-owned enterprise (SOE) sectors like Industrials, Materials, and Financials, which benefit from government support.<sup>14</sup>

# CHINA CONSUMER AND SOE SECTOR PERFORMANCE

Source: Bloomberg as of 9/27/23.



Sluggish consumer culture is nothing new, despite China's attempts to encourage spending. China certainly has the resources to stimulate consumer demand, but when faced with a slowing economy, China often flinches. Influencing the behavior of state-sponsored business sectors is likely easier than guiding the decisions of 500 million or 1 billion consumers. So, funds that could be used to build a safety net and drive consumption frequently go into industrial and real estate projects backed by local banks.

China faces a similar decision during this slowdown. The chart below shows corporate earnings contracting and capital expenditure increasing over multiple quarters. <sup>17</sup> U.S. capex growth is higher in recent quarters, likely as companies move to adopt new productivity-enhancing technologies. China may be going through a similar period of technological adoption, but the expenditures may also represent government policies aimed at encouraging business spending to offset limited consumer demand.





# CHINA CAPEX ACCELERATES, EARNINGS DECELERATE

Source: Bloomberg as of 9/27/23.



In either case, the slowdown in China's corporate earnings and the broader economy presents a challenge. The government could adopt policies aimed at reducing tensions with the West to limit the economic damage. Alternatively, the government could keep policies on an isolationist trajectory. One option is to provide support for consumers in the hope that domestic demand compensates for lost exports. Another is continued support for SOEs, which would likely reduce long-term economic growth. A third option, and most concerning for international security, borrows from diversionary war theory. <sup>18</sup> This theory suggests that leaders facing economic trouble may embark on foreign adventurism, which in this case may mean Beijing ratcheting up its territorial claims over Taiwan and the South China Sea.

### Thesis Changes, but Themes Remain the Same

Many of the investment themes critical to the China story remain relevant whether there is rising tensions or renewed cooperation with the U.S.

In this analysis, rising tension remains a base case. The U.S. and China have different interests, and in my view, recent political leadership on both sides has not been fully cognizant of that or able to chart policies to bridge the gap. Differences now span major policy areas including the future of military power in the Pacific, territorial (and maritime) boundaries, the structure of the world trading system, approaches to domestic governance, rules about intellectual property, climate change, the intersection of state machinery and corporations, and norms in cyberspace, among others. <sup>19</sup> The 2024 U.S. election could also play a role in stoking tensions should candidates stake out hawkish positions on China.

Investors may want to consider a series of themes should the relationship remain strained or tensions escalate. The U.S. will likely continue to pursue onshoring and nearshoring, relying on technologies like robotics and AI to help limit the inflationary pressures and remain globally competitive. Infrastructure proves critical as economic competition heats up, which could help determine the relative productivity of the two countries. New "arms races" may start in areas like renewable energy and clean technology, cybersecurity, and defense technologies. Should China look to fill the demand void by focusing on a consumer culture, China consumer discretionary could be a contrarian option.

Renewed cooperation seems more elusive. The pathway towards robust relations likely involves recognition of the relationship's mutual importance. After all, China's been the biggest beneficiary of the global trading order, and the U.S. consumer economy benefited from the extended period of low inflation and abundant goods manufactured in China. With China's role as leading exporter potentially in decline





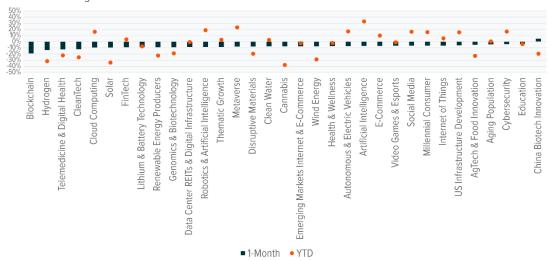
and the U.S. facing higher structural inflation from policies like nearshoring, there may be interest in renewed cooperation. At present, China looks to be in the weaker position, but a weakening of the U.S. consumer and labor market amid higher inflation may even the scales.

Cooperation likely requires both economies to weaken. Demographic challenges are common to both, including a decline working aged people relative to total population. As a result, significant investments in automation and productivity-enhancing technologies such as robotics and AI to offset labor shortage are likely. Renewable energy and cleantech are important as these economies increasingly rely on electricity-reliant tools, and well-built infrastructure improves efficiency. The U.S. consumer sector and areas such as the Millennial Consumer and Ecommerce likely benefit in this scenario as lower tariffs and lower inflation help stimulate spending.

### Inflection Point Theme Dashboard

# PRICE CHANGE DASHBOARD

Source: Bloomberg as of 9/27/2023.

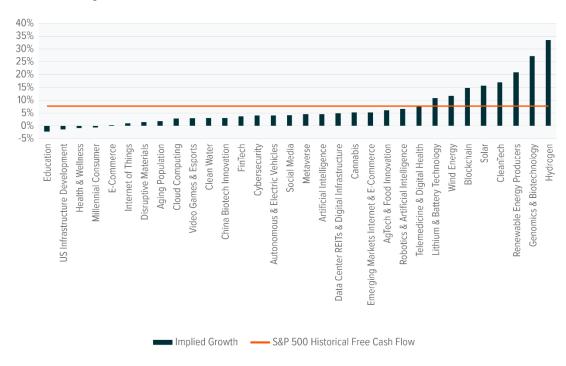






### MARKET IMPLIED LONG-TERM GROWTH

Source: Bloomberg as of 9/27/23.



#### **Footnotes**

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#### Theme Dashboard Reference index:

Blockchain - Solactive Blockchain Index

Disruptive Materials – Solactive Disruptive Materials Index

Lithium & Battery Technology – Solactive Global Lithium Index.

FinTech - Indxx Global FinTech Thematic Index

Cloud Computing - Indxx Global Cloud Computing Index

Robotics & AI – Indxx Global Robotics & Artificial Intelligence Thematic Index

China Biotech Innovation - Solactive China Biotech Innovation Index

Artificial Intelligence - Indxx Artificial Intelligence & Big Data Index

Cybersecurity - Indxx Cybersecurity Index

Millennial Consumer - Indxx Millennials Thematic Index

E-commerce - Solactive E-commerce Index

Genomics & Biotechnology - Solactive Genomics Index

Data Center REITs & Digital Infrastructure – Solactive Data Center REITs & Digital Infrastructure Index

Social Media - Solactive Social Media Total Return Index

Solar - Solactive Solar Index

Autonomous & Electric Vehicles – Solactive Autonomous & Electric Vehicles Index

Education - Indxx Global Education Thematic Index

Telemedicine & Digital Health – Solactive Telemedicine & Digital Health Index

Hydrogen – Solactive Global Hydrogen Index

Internet of Things – Indxx Global Internet of Things Thematic Index

Emerging Markets Internet - Nasdaq CTA Emerging Markets Internet & E-commerce Net Total Return Index

U.S. Infrastructure Development – Indxx U.S. Infrastructure Development Index





Cannabis - Cannabis Index

CleanTech - Indxx Global CleanTech Index

AgTech & Food Innovation – Solactive AgTech & Food Innovation Index

Health & Wellness - Indxx Global Health & Wellness Thematic Index

Renewable Energy Producers – Indxx Renewable Energy Producers Index

Aging Population – Indxx Aging Population Thematic Index

Metaverse – Global X Metaverse Index

Clean Water - Solactive Global Clean Water Industry Index

Wind Energy - Solactive Wind Energy Index

Video Games & Esports - Solactive Video Games & Esports Index

Green Building - Solactive Green Building Index

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