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GLOBAL X ETFs – INFLECTION POINTS

Credit Crunch May Not Deliver Market Punch



Advisor-Focused Monthly Insights by Global X ETFs

Editor's Note: Inflection Points is a monthly series intended to explore the underlying trends, dynamics and opportunities shaping the thematic investing landscape. Click here to receive future updates via email.

I started the year with strong conviction that the market's most likely path was higher. This view was quite contrarian given persistent inflation and interest rates rising, among other headwinds. Key factors like labor, leverage, and liquidity were quite likely to deteriorate throughout the year as we are seeing in recent data, but they were favorable to start the year.¹ My optimism was driven by the strength in the underlying economy paired with a good deal of cash on the sidelines. I still believe those two observations are intact, though the Silicon Valley Bank (SVB) failure and the resultant instability in the bank sector have fears of a credit contraction rising. A credit crunch could be the exogenous event that finally proves the bears right. So could the manufacturing slowdown or the coming debt ceiling debate.² That said, a look into the data offers some reassurance and I remain cautiously optimistic about the market's trajectory even if financial conditions tighten further. For investors, vigilance, not panic, remains critical in this environment.

Key Takeaways

- The biggest banks seem well capitalized, but recent challenges to mid-sized institutions could lead to a modest credit contraction and add to concerns about slowing economic growth.
- Technology and growth stocks, perceived to be at risk in a credit contraction, actually show better growth with lower leverage levels than the broader market.
- Equity markets as forward-looking valuation tools are typically resilient when credit contracts, but investors may want to look at areas with lower leverage levels, including themes such as Robotics & Artificial Intelligence (AI) and Lithium & Battery Technology.

Sorting Through the Bank Rubble and Risks

March was a bumpy month for banks. Traditionally, rising rate environments are good for banks because higher rates mean better net interest income. That old adage hit a wall, at least for Silicon Valley Bank, which mismatched duration of assets and liabilities. Solvency concerns triggered a run on SVB's deposits, further reducing short-term capital, and then spread to other medium-sized institutions with similar business profiles like First Republic and Signature Bank. Swift measures from Washington seemed to contain the risk of contagion in the banking system.³

An ironic feature of public policies aimed at preventing past crises from happening again is that they usually have a way of setting conditions for the next crisis. For example, 2010's Dodd-Frank Act, which





aimed to shore up systemically important financial institutions, ended up producing well-capitalized large banks. To make that happen, more stringent capital requirements pushed big banks out of more speculative or risky businesses.⁴

This dynamic created opportunities for middle market players like SVB, which in 2007, prior to the Global Financial Crisis, had just \$7 billion in assets. By 2022, SVB had over \$200 billion in assets.⁵ Asset growth of 25% annually is impressive, but the regulatory environment that cast mid-sized banks as less important also encouraged risk-taking at some institutions. For example, a new set of concerns involves commercial real estate values and loans, which comprise a meaningful portion of regional bank balance sheets.⁶ Commercial real estate risk is not new in the COVID-19 era. Early on in pandemic, when offices and stores were empty, a friend said to me that the real estate industry was in a state of "pretend and extend." By that, my friend meant pretending that asset values were not permanently impaired while extending favorable terms to survive the pandemic.

Only now, amid broader concerns about balance sheets, is commercial real estate lending gaining significant attention. While commercial real estate values could weaken, the market is smaller than U.S. residential lending and usually capitalized at higher rates. These recent real estate concerns are distinct from the problem that brought down SVB. The two are only loosely related at best. More broadly, the most important banks in the system held up well amid the SVB-induced market volatility, and they seem to be in good shape.⁷ Based on history, though, regulatory measures aimed at fixing this issue are likely to create new headaches somewhere down the line.

A History of Credit Crunches and Market Gains

Quite simply, credit contraction is bad for economic growth. A 1% decline in private credit in the U.S. correlates with a 1.3% decline in GDP growth going back to 1971.⁸ Less capital availability adversely impacts the economy and reduces liquidity, which may be behind the Fed decision to maintain the terminal rate.⁹

While credit contraction is associated with slowing in the real economy, the impact on equity markets is not as straightforward. When credit contracts, U.S. equities actually perform quite well. In 31 quarters where credit contracted since 1971, the S&P 500 averaged a 5.8% return compared to the average quarterly return over that time of 2.1%.¹⁰ The growth-oriented Nasdaq Composite faired even better, averaging a 7.9% return compared to a quarterly mean return of 3.0%.¹¹

The deviation between equity performance and credit contraction Is likely tied to the market's forwardlooking nature. Equity values typically discount events before they occur, which may have happened with the selloff in 2022. The relative outperformance of growth in periods of credit contraction should not be surprising, as growth stocks typically have lower leverage than the broader market.

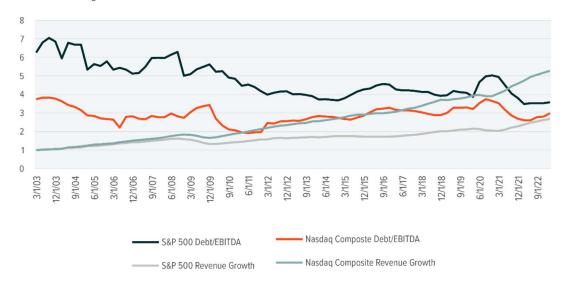
SVB was a bank of choice in Silicon Valley, a hub of tech investment. Along with layoffs and general weakness in big tech, SVB's failure raised concerns that the credit contraction could adversely impact technology and growth investment.¹² The Nasdaq's outperformance relative to the S&P 500 tells another story. Growth companies are usually not debt fueled (see chart). The Nasdaq generated returns well in excess of the S&P 500 over the last 20 years with less debt. During this period, Nasdaq companies' total debt-to-EBITDA levels were typically 30-50% below S&P companies'. Growth companies are unlikely to be immune from the credit contraction, but the credit contraction might not be as tech-focused as some market participants think.





DEBT AND REVENUE

Source: Bloomberg data as of 3/31/23.



Note: Revenue growth is indexed to 1 in Q1 2003. Debt/EBITDA is a multiple.

Looking for Themes with Lower Debt Levels

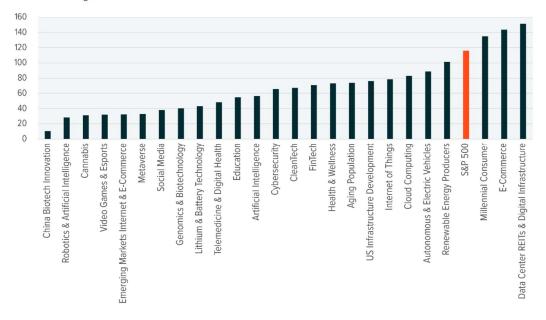
Just as the companies in the Nasdaq index typically have lower debt levels compared to the S&P 500, the same is true across many interesting themes. Robotics & AI theme companies have a debt-to-equity ratio of 28%, compared to the S&P 500 at 116% (see chart). Lithium & Battery Tech-related companies, which have meaningful allocations to the Materials sector, have a debt-to-equity ratio of only 48%. Companies focused on U.S. Infrastructure also have less debt and better net debt to EBITDA than the broader set of S&P 500 companies.





DEBT TO EQUITY

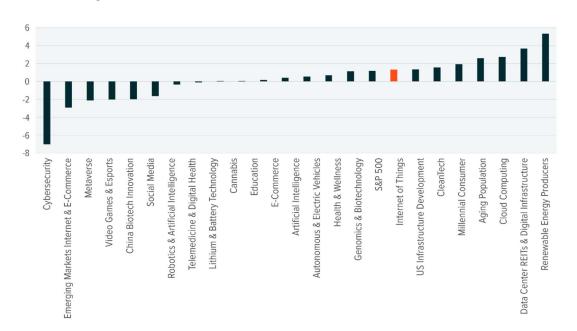
Source: Bloomberg with data as of 3/31/23.



Array of themes exist that investors could look at with relatively low levels of debt on the balance sheet as well as relatively strong EBITDA coverage (see chart). Companies with high levels of EBITDA to debt are likely profitable and less likely to access financial markets under duress at higher rates. Finding themes with lower leverage levels might make sense if fears of credit contraction intensify.

NET DEBT TO EBITDA

Source: Bloomberg with data as of 3/31/23.







Inflection Point Theme Dashboard

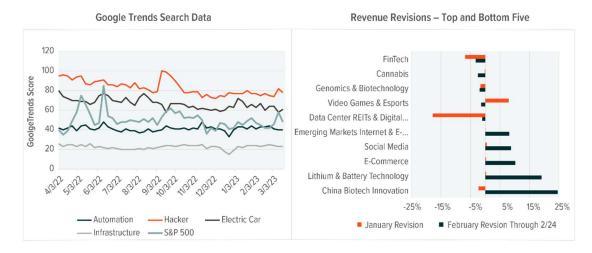
MONTHLY PRICE CHANGE

Source: Bloomberg as of 3/31/2023.



Note: Please refer to endnotes for additional information about indexes used for each theme.

Source: Google as of 3/26/2023 and Bloomberg as of 3/31/2023.

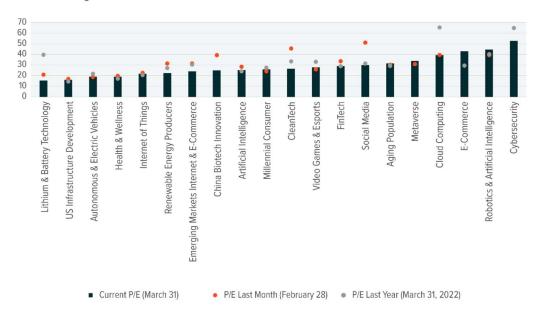






CHANGES IN FORWARD PRICE-TO-EARNINGS MULTIPLES

Source: Bloomberg as of 3/31/2023.



Footnotes

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Theme Dashboard – Reference index for each theme:

Blockchain - Solactive Blockchain Index Disruptive Materials - Solactive Disruptive Materials Index Lithium & Battery Technology - Solactive Global Lithium Index. FinTech – Indxx Global FinTech Thematic Index Cloud Computing – Indxx Global Cloud Computing Index Robotics & AI - Indxx Global Robotics & Artificial Intelligence Thematic Index China Biotech Innovation - Solactive China Biotech Innovation Index Artificial Intelligence - Indxx Artificial Intelligence & Big Data Index Cybersecurity - Indxx Cybersecurity Index Millennial Consumer - Indxx Millennials Thematic Index E-commerce - Solactive E-commerce Index Genomics & Biotechnology - Solactive Genomics Index Data Center REITs & Digital Infrastructure - Solactive Data Center REITs & Digital Infrastructure Index Social Media - Solactive Social Media Total Return Index Solar - Solactive Solar Index Autonomous & Electric Vehicles - Solactive Autonomous & Electric Vehicles Index Education – Indxx Global Education Thematic Index Telemedicine & Digital Health – Solactive Telemedicine & Digital Health Index Hydrogen - Solactive Global Hydrogen Index Internet of Things - Indxx Global Internet of Things Thematic Index Emerging Markets Internet - Nasdaq CTA Emerging Markets Internet & E-commerce Net Total Return Index U.S. Infrastructure Development - Indxx U.S. Infrastructure Development Index Cannabis - Cannabis Index CleanTech - Indxx Global CleanTech Index AgTech & Food Innovation - Solactive AgTech & Food Innovation Index Health & Wellness - Indxx Global Health & Wellness Thematic Index Renewable Energy Producers – Indxx Renewable Energy Producers Index Aging Population – Indxx Aging Population Thematic Index Metaverse - Global X Metaverse Index Clean Water - Solactive Global Clean Water Industry Index Wind Energy - Solactive Wind Energy Index Video Games & Esports - Solactive Video Games & Esports Index Green Building - Solactive Green Building Index

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